



MAS Audit & Analysis, Inc

7139 Centralia Street
Dearborn Heights, MI 48127
(313) 549-7312
FAX (313) 359-4821

MAS Audit & Analysis

FACT SHEET

MAS Audit and Analysis (MAS) has gained valuable experience during our 75 plus years in the telecommunications industry. Here are some hard facts gained from experience:

Due to the unique nature of Telecommunications, Personnel are forced to act outside of their job expertise –

- Telecommunications personnel coaching Accounts Payable without completely understanding how that group functions
- Accounts Payable personnel trying to decipher Telecommunication Invoices
- Purchasing and Legal personnel attempting to negotiate Telecommunication agreements without fully understanding the concepts and pitfalls

MAS' team has expertise in every aspect of Telecom and its relationship with your organization

Clients negotiate with Vendors every 18-36 months –

- This makes it difficult to keep track of current trends and price points
 - Cost Per Minute is being replaced by Voice Over IP (VOIP)
 - Frame Relay is being replaced by MPLS

MAS negotiates an average of 5 contracts per month

Current technology advances have blurred the historical separation between the Telecom and the Information Technology groups –

- Wireless, Voice Over IP and a Reduction in Price of Point to Point Circuits has led to overlaps in the traditional worlds of Voice and Data
- The historic separation of Voice and Data groups has a tendency to lead to a lack of communication at key junctures of the decision making process
- The end result is expensive redundant services or network inefficiencies

MAS is equipped to work on equal footing with both groups to help you reach your service requirements within budget

Organizational structures simply are not set-up to tame the wireless beast –

Wireless vendors are in deep competition and as a result change plans nearly weekly. Wireless services and usage are difficult to manage because they are based on your telepathic ability to predict how much usage 200 employees are going to use for the next 2 years.

Wireless Management is not only difficult but Organizational Structures do not have a designated position to professionally maintain this growing budgeted expense.

MAS understands this dilemma and has build management and optimization tools that help you make the adjustments when needed to keep control of your wireless network

MAS Audit & Analysis looks forward to working with you on your next telecommunications project.

MAS Audit & Analysis
Contact Us: Paul Chatlin (248) 310-2400